

Indonesian Companies @ Israeli Brokerage Event CommunicAsia 2008

PT. NAPINFO LINTAS NUSA

Line of Business :

Company Description :

NAP Info Lintas Nusa is a new-breed communication

company running cutting edge equipment with one explicit goal; making all your Internet communications within and out of Indonesia simple, reliable, and cost-effective.

You can trust NAP Info Lintas Nusa to deliver these goals to you because it is a communications companies unlike any other.

For a start, NAP Info Lintas Nusa has built Indonesian's first and only Network Access Point, or Internet Exchange. Using the latest technologies and partnering with the top industry players, NAP Info Lintas Nusa has constructed one of the region's largest interconnections for regional networks to connect to the Internet backbone.

With this NAP, we are able to guarantee you the best communication solutions and services in Indonesia today that are tailored for your business requirements, so that you can change the rules to your advantage.

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PT. CORE MEDIATECH (DNET)

Line of Business :

Company Description :

The beginning of D-NET was indicated by the genesis of a dial-up internet access services having speed eight times faster than other existed ISP companies at the time. Internet backbone which becomes the main key of D~NET is supported by fiber optic main channel and back up by satellite directly connected to the internet backbone in the United States. The whole system and network are designed by sound international information technology consultants which enable **D~NET** to develop rapidly and be able to accommodate the increasingly numbers of individual and corporate users. Carefully planned network design is very important since **D~NET** focus is to raise the interest of users to the internet, and at the same time to motivate corporation to start using information technology.

In line with the growth of business sector in Indonesia, commencing the year 2000, the Company formed a new division called "**D~NET**-IT Infrastructure & Connection". This division specializes in serving all the network requirements of corporation, from design planning, installation until the implementation of its infrastructure. As an additional service, this division also serves various configurations of computer network with different platforms and security level which caters to the needs of each corporation. Overall, Dyviacom renders good quality internet connection quality and excellent infrastructure to its customers.

At the end of the year 2000, **D~NET** successfully registered it self at the Jakarta Stock Exchange (stock code D~NET) as the first internet company in Indonesia to go public. Since then, public support and trust increase along with **D~NET** outstanding services and performance. Seeing that the business atmosphere in Indonesia is becoming better, **D~NET** emphasizes its focus to developing corporate market by enhancing its internet technology and human resources.

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PT. FIRST MEDIA, TBK

Line of Business : *TV Cable*

Company Description : PT First Media Tbk ("The Company") was established in 1994. The Company changed its name several times, lastly, from PT Broadband Multimedia Tbk before the present name PT First Media Tbk. With the current network of 2,597 kilometers of 2-way 750 MHz Hybrid Fiber Coaxial cable (HFC), the Company is the largest provider of high speed broadband internet, cable pay tv, and high-speed data communication services.

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PT. SUPRA PRIMATAMA NUSANTARA (BIZNET)

Line of Business : *Network Services, Internet Services, Hosting Services, Voice Services (ISP & Data Center Provider)*

Company Description : Biznet, the first Indonesian's Fiber Optic based Metro Ethernet Service Provider and one of the leading ISP & Data Center Provider, established in 2000. By focusing in the corporate market, Biznet has been delivering premium service with fast and reliable network performance. Biznet provides Network Services, Internet Services, Hosting Services and Voice Services. Biznet also operates the leading carrier neutral Internet Exchange in Indonesia, Biznet Internet Exchange (BIX). Its Customer Care Center is supported by certified engineers and available 24x7.

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PT. INDOSAT, TBK

Line of Business : *ISP, Gateway Operator, Multi Service Provider*

Company Description : PT Indosat , Tbk was established in 1967 as a foreign investment company to provide international telecommunications services in Indonesia, commencing its operations in 1969 with the inauguration of the Jatiluhur earth station. In 1980, the Government of Indonesia acquired all of the shares of Indosat, which then became a State-Owned Enterprise (SOE). In 1994, Indosat listed its shares on the Jakarta Stock Exchange, the Surabaya Stock Exchange and the New York Stock Exchange, achieving the distinction of being the first SOE to be listed overseas. From 1969 until 1990, Indosat provided switched and non-switched international telecommunications services, including international direct dialling telephony, international data network communications, international leased lines and international television transmission services. Indosat pursued a main course of development of its cellular business starting in the mid 90's. In 2001, we established PT Indosat Multi Media Mobile (IM3), followed by acquiring full control of PT Satelit Palapa Indonesia, thus making IndosatGroup the second largest cellular operator in Indonesia. At the end of 2002, the Government of Indonesia undertook a 41.94% divestment of its shares in Indosat to Singapore Technologies Telemedia Pte. Ltd. through the holding company of Indonesia Communications Limited. With this divestment, Indosat is once again a foreign investment company, offering full fledged, integrated network and services in information and communication solutions. On November 2003, following the signing of the Merger Deed to merge Satelindo, IM3 and Bimagraha into Indosat, Indosat emerges as a cellular focused Full Network Service Provider (FNSP). By consolidating its cellular, fixed telecommunications and MIDI services into a single organization, Indosat is well-positioned to be the telecommunication service provider with the comprehensive range of products offering in Indonesia.

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Group Head IT Planning

PT. TELKOMSEL, TBK

(Subsidiary of PT. Telkom)

Line of Business : *GSM Operator*

Company Description : Telkomsel is the leading operator of cellular telecommunications services in Indonesia by market share. By the end of 2006, Telkomsel had 35,6 million customers which based on industry statistics represented a market share of around 56%.
Telkomsel provides GSM cellular services in Indonesia, through its own nationwide Dual band 900/1800 MHz GSM network, and internationally, through 268 international roaming partner in 155 countries (end of 2006). In September 2006, telkomsel became the first operator in Indonesia to launch 3G services.
The company provides its subscribers with the choice between two prepaid cards-simPATI and kartuAs of a pre-paid simPATI service, or the post-paid kartuHALO service, as well as a variety of value-added services and programs. Telkomsel's operations in Indonesia have grown substantially since the commercial launch of its post-paid services on 26 May 1995. In November 1997, Telkomsel became the first cellular telecommunications operator in Asia to introduce rechargeable GSM pre-paid services. Telkomsel's gross revenues have grown from Rp 3,59 trillion in 2000 to Rp 34,89 trillion in 2006. Over the same period, the total number of Telkomsel's cellular subscribers increased from approximately 1.7 million as at 31 December 2000 to 35,6 million as at 31 December 2006. Telkomsel has the largest network coverage of any of the cellular operators in Indonesia, providing network coverage to over 90% of Indonesia's population and is the only operator in Indonesia that covers all of the country's provinces and counties, and all sub-counties ("**kecamatan**") in Sumatra, Java, and Bali/Nusra. The company offers GSM Dual Band (900 & 1800), GPRS, Wi-Fi, EDGE, and 3G Technology

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Contact Person : Mr. Syarif Syarial Ahmad

Director for Planning & Development

PT. BAKRIE TELECOM, TBK

Line of Business : *CDMA*

Company Description : Bakrie Telecom has been one of the pioneers in Indonesia's telecommunication industry. It has certainly been the leader in providing affordable fixed wireless services to customers, particularly those in the underserved areas. Having adopted the more spectrum efficient Code Division Multiple Access (CDMA) technology, Bakrie Telecom is now poised to become a nationwide operator with its Esia brand.

Since its launch in September 2003, Esia has been a market shaker and mover. We have introduced various products and programs that customers find to be highly attractive, and soon our innovations are replicated by other operators-fixed as well as mobile wireless. Bakrie Telecom is now the fastest growing telecom operator in Indonesia, offering a growing portfolio of products and services.

A subsidiary of the diversified Bakrie Brothers, we have entered the nationwide telecom industry by continuously creating "disruptive innovations" Our "Talk Time" public awareness program, for example, has changed the way subscribers view their monthly bills, repositioned the pulsa frame of mind as more expensive and convinced the public that Esia offers the best value for money.

We exist not only to serve the telecom users by introducing disruptive innovations, but more importantly, to help redefine the industry to ensure that telecommunication will bring the maximum benefits to the people of Indonesia.

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Deputy President Director**

PT. INDO PRATAMA CYBERNET (IPNET)

(Subsidiary of PT. Mobile-8 Telecom)

Line of Business : *ISP*

Company Description :

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Contact Person : Mr. John Sihar Sumandjuntak
President Director

PT. PACIFIC INTERNET (PACIFIC LINK)

Line of Business :

Company Description : Entering the third millennium, the need of communication through the internet connection appears increasing rapidly. Concerning the cost efficiency matter, communication through internet also gives much more advantages for sending text, data, pictures and voice or multimedia files all at once. The files will be easy to save, edit and promptly re-distribute.

It begins from a long endeavor in the Information Technology business by a number of entrepreneurs, who then comprehend and gain a sharp vision that the ICT business is the business of the future. Approaching the end of 1995 established PT. Jasa Jejaring Wasantara, which then acquired an ISP license in 1996 from The Minister of Post and Telecommunication of The Republic of Indonesia. Embracing the Sembawang Media Pte. Ltd Singapore, the company operating Pacific Internet Singapore, PT. Jasa Jejaring Wasantara launched the **Pacific Internet Indonesia** on January 24, 1997, with web domain **pacific.net.id**. The experiences of Pacific Internet Singapore considerably contribute in the early years of PacificLink.

The name of **Pacific Link** was officially applied since May

1999, the year when PT. Jasa Jejaring Wasantara halted the collaboration with Pacific Internet Singapore in any means. Yet, the nickname of Mister PInter is still being used, as well as the domain pacific.net.id, for identifying Pacific Link since the time of establishment up to now. The word 'Mister' is an abbreviation of Manajemen *Information System* Terpadu (Integrated Management Information System), while the 'PInter' is taken from Pacific Internet. The existing Board of Commissioner is an ideal combination of IT business and telecommunication experts.

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PT. ABHIMATA CITRA ABADI

Line of Business : *General Agents & Distributor*

Company Description : Demanding Of integrated IT Service parallel with awareness of reliable Information system to achieve pioneer in today critical business issues , PT Abhimata Citra Abadi as leading supplier of internetworking and communications product and services in Indonesia since 1989, continue fulfill information services in order to provide information services and complete solution to its customer. PT. Abhimata Citra Abadi assumes the function as the infrastructure solution provider. Its project include the installation of earth base stations in Indonesia. To secure its project, the company have acquired the distributorship for Tellabs (Digital Data Networks), Hughes Network System (Hub and VSAT), Nokia Telecommunications (Nokia Telecommunications provides complete Solutions for wireline and wireless telecommunication networks), Motorola (Internet and networking solutions).

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Contact Person : Mr. Sapto Santoso
Product Development Manager

PT. TELKOM INDONESIA, TBK

Line of Business : *State owned Telecommunications Company (Fix, GSM & CDMA)*

Company Description : PT Telekomunikasi Indonesia Tbk, hereinafter referred to as TELKOM or the Company, is the largest InfoCom company and full service and network provider in Indonesia.

TELKOM and its affiliated companies provide fixed wire line, fixed wireless, mobile service, data & internet and other multimedia services, and network & interconnection. At the end of September 2005, the Company became the majority shareholder of 9 (nine) companies , including PT Telekomunikasi Selular (Telkomsel), which has the largest market share in the cellular industry in Indonesia. In addition, Telkomsel has achieved the EBITDA margin of 72%, one of the highest in the world.

At present, TELKOM's share owned by RI Government amounted to 51.19% and by the public 48.81%. The majority of public's share owned by foreign investor amounted to 45.58% and 3.23% by local investor with the TELKOM's share market capitalization around 15% from its total market capitalization in JSX.

TELKOM has listed its shares on a number of stock markets, including the Jakarta Stock Exchange (JSX), the Surabaya Stock Exchange (SSX), the New York Stock Exchange, the London Stock Exchange and the Tokyo Stock Exchange (Public Offering Without Listing-POWL).

In 2005, TELKOM had just commemorated its 10 years as public company in Jakarta Stock Exchange (JSX) and closing bell ceremony in New York Stock Exchange. In addition, it is also a commitment of the company to be consistently listed in NYSE. At the end of September 2005, TELKOM had 12.4 million fixed-line telephone subscribers, meanwhile the number of Telkomsel's cellular subscribers reached 23.5 million.

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Contact Person : Mr. Victor Purba

Senior Officer Market Analysis

PT. EXCELCOMINDO PRATAMA, TBK

Line of Business : *GSM*

Company Description : At XL we are working in every possible way to uniquely cater the customer's needs through our high quality services. We are excited to share with you on the many different fronts that XL has delivered these valued services and unique offerings.

Looking at XL's products, we may see that each is tailored to delight our subscribers, be it for the individuals or the corporate customers. We pride ourselves as an innovative company who are keen in passing along the many different products and technologies that enrich the customer's communications needs and lifestyles.

While we feel that we are well connected with our customers, we are also well connected to a bigger network - the community that we live in. XL believes that a sustainable development of Indonesian society is a prerequisite to assuring a conducive business environment. As a responsible corporate citizen, we strive hard to provide value added to its stakeholders, but also committed to participate in the development of Indonesian society in order to realize its full potential. This is achieved through both the Corporate Social Responsibility (CSR) program - focusing on education and also social activities oriented program under XL care umbrella

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Contact Person : Mr. Hasnul Suhaimi

President Director

PT. MOBILE 8 TELECOM

Line of Business : *CDMA*

Company Description : PT Mobile-8 Telecom (Mobile-8) was established on December 16, 2002 using the brand name Fren (Fast Reliable Enjoyable Network). Mobile-8 launched its prepaid service on December 8, 2003 and its postpaid service on April 8, 2004. Mobile-8 offers a variety of value-added services and programs using the CDMA 2000-1x technology that provides better voice clarity, lower dropped calls and faster data access.

Through its own nationwide 800 MHz CDMA network, Mobile-8 coverage area currently extends to all major cities and most secondary cities as well as some rural areas across Java and Bali. Mobile-8 is targeting more than 80% nationwide coverage by 2010, and will begin its expansion to Sumatera (including Medan, Lampung and Palembang), Kalimantan (including Banjarmasin, Balikpapan, Palangkaraya, Pontianak and Samarinda), Sulawesi and elsewhere in Indonesia beginning first quarter of 2007.

In addition, Mobile-8 also provides services internationally, through international roaming partner in 22 countries including United States of America, Canada, United Kingdom, Australia, Japan, South Korea, China, Taiwan, Singapore, Malaysia, Hong Kong, Iran, Bangladesh, Brazil, Egypt, India, Jordan, Kuwait, Macao, Mexico, Sri Lanka and Thailand.

On May 2nd, 2006 Mobile-8 became the first CDMA cellular operator in Indonesia to commercially launch a 3G high-speed mobile internet services in Jakarta based on CDMA 2000-1x Evolution Data Optimized (EVDO) platform that can deliver high speed data access up to 2.4 Mbps. This include the introduction of TV MOBI, allowing all Fren subscribers to enjoy a wide-range of streaming-based multimedia contents, broadcast live from TV channels and video on demand, supporting by the MNC group, which has decades of experience in providing high quality information and entertainment contents.

To date, Mobile-8 is the fourth largest and the only CDMA-based nationwide cellular operator in the 800 MHz spectrum on the CDMA 2000 1X platform. As of June 30, 2006 Mobile-8 has achieved approximately 1,3 million subscribers consisting 98.3% of our prepaid subscribers and 1.7% postpaid subscribers.

Mobile-8 customer service points are ready and available to assist our customers through its 18 Points of Charging, 30

Mobile-8 centers and sales counters, independent distributors and outlets, Mobile-8 sales force, banks ATM networks, as well as Mobile-8 Customer Care Line operating a 24-hour call centre that is accessible by our subscribers through a toll free number at "888" with four language capability namely Bahasa Indonesia, English, Korean and Mandarin.

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PT. PASIFIK SATELIT NUSANTARA (PSN)

Line of Business : *ISP*

Company Description : PT Pasifik Satelit Nusantara (PSN) is the first private satellite telecommunications company in Indonesia and a leading Asian provider of a full range of satellite-based telecommunication services, including both fixed and mobile telephony services.

To this end, PSN has developed a business strategy as follows; (i) focus on the Asia-Pacific region, (ii) use satellites to provide innovative communications solutions, (iii) build a customer base by marketing its products and services directly to end users, (iv) capitalized on this base by developing and cross-marketing a broad range of telecommunications and multimedia services, and (v) build upon its relationships with strategic partners, including shareholders and co-investors.

PSN is focused on becoming a fully integrated provider of satellite-based telecommunication products and services in Asia, including the wholesale leasing of satellite capacity and big three services to be offered to end users.

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Website : www.psn.co.id
Contact Person : Mr. Priyandi Asmandu
Head of Advertising & Promotion

PT. CENTRIN ONLINE, TBK

Line of Business : *ISP, Wireless*

Contact Information : Internet Data Center & Marketing Office
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PT. SAMPOERNA TELEKOMUNIKASI INDONESIA

Line of Business : *CDMA*

Company Description : Recently Established by the family of Sampoerna. Currently using FTS Billing System from Israel .

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PT. QUALCOMM INTERNATIONAL

Line of Business :

Company Description :

In July 1985, seven industry veterans came together in the den of Dr. Irwin Jacobs' San Diego home to discuss an idea. Those visionaries - Franklin Antonio, Adelia Coffman, Andrew Cohen, Klein Gilhousen, Irwin Jacobs, Andrew Viterbi and Harvey White - knew they wanted to build "QUALity COMMunications" and outlined a plan that, 20 years later, has evolved into one of the telecommunications industry's greatest start-up success stories: Qualcomm Incorporated.

Qualcomm started out providing contract research and development services, with limited product manufacturing, for the wireless telecommunications market. One of the team's first goals was to develop a commercial product. This effort resulted in [OmniTRACS®](#). Introduced in 1988, OmniTRACS is today the largest satellite-based commercial mobile system for the transportation industry.

That early success led the innovative company to take a daring departure from conventional wireless wisdom. In 1989, the Telecommunications Industry Association (TIA) endorsed a digital technology called Time Division Multiple Access (TDMA ). Just three months later, as the industry looked on in disbelief, Qualcomm introduced Code Division Multiple Access (CDMA ) technology for wireless and data products - changing the global face of wireless communications forever.

Today, Qualcomm's patent portfolio includes approximately **6,100** United States patents and patent applications for CDMA and related technologies. More than **130** [telecommunications equipment manufacturers](#) worldwide have licensed Qualcomm's essential CDMA patents. For more than 20 years, Qualcomm's visionary technology leadership has improved the way people communicate, work and live, one idea at a time.

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PT. ALITA PRAYA MITRA

Line of Business :

Company Description : PT. Alita Praya Mitra is an Indonesian INFOCOM NETWORK SOLUTION company, providing solutions and strategic partnership for telecommunications infrastructure and services.

From the very first of its emerge in June 16, 1995, PT. Alita Praya Mitra (Alita) has committed to become a leading 'total-solution provider' world class in information technology and telecommunication (ICT).

Soon after its establishment, Alita coped to build a telecommunication infrastructure in the Kingdom of Cambodia. The first achievement project was conducted in 1996, by having a mutual cooperation with CAMINTEL which is a joint venture company between Indosat and MPTC (Ministry Post & Telecommunication of Kingdom of Cambodia). Alita was one of Indonesian based companies who altogether was in the cooperation with CAMINTEL.

Since then Alita has developed and began to enter new phases of business development by enhancing its competency. Any opportunities given has made Alita even more stronger and within five years Alita earned an ISO 9001 certification. Such great milestone has put Alita to a higher level of enormity which shown Alita is ability to become a trustable partner in the information technology and telecommunication industry.

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PT. VIDITRA TECHNOLOGY

Line of Business : *Infrastructure & IT Support*

Company Description : PT.RTM Viditra Pratama -a subsidiary company from RTM Group- was establish in the middle of year 2003 as a company who provide professional products and services to telco company in indonesia. RTM Viditra Pratama PT. was generated to empower the vendor of professional support for telecommunication companies. The main services are telecommunication and constructions, include site acquisition, tower construction for radio communications (BTS construction), network maintenance and other related services, we are committed to the highest standards and our activities.

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PT. INTERNETINDO DATA CENTRA (IDC)

Line of Business :

Company Description : IDC Indonesia is the first and premier internet Data Centre in Indonesia. Established in August 2000, IDC Indonesia has put it self as the “place to be” for equipment co-location, Where reliable network connectivity is uncompromised.

The presence of IDC Indonesia as the only “Carrier-Neutral Data Centre” has simulated the growth of IT business in Indonesia.

IDC Indonesia was established in response to the rapid development and growth of the Indonesian internet business. The growth of the internet has created an explosive inter ISP's local traffic, promoted from several facts, e.g :

- An increase of number ISP currently reaching over 200 companies.
- The consistent growth of internet connect and online game companies.
- Very high local internet traffic, currently reaching

over 1,5 giga peak traffic.

These developments bring challenges to make:

- Efficient and effective interconnection utilization between the ISP and the network centre
- Efficiency and effectivity network development
- Easeness of establishing the infrastructure and compact cooperation with both local network providers and international network providers to all ISP's

IDC Indonesia is determined to provide solutions for these challenges by building an internet data centre which does not compete with any services provided by Telecommunications Operators, International Carriers, ISP's, Portals, or Server Co-Location provider; this simulates the internet businesses by supporting each other. Current rapid growth of the Internet creates an explosive inter ISPs local traffic reaching over 1,5 giga peak traffic

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PT. SISTECH KHARISMA

Line of Business :

Company Description : The personal computer industry was created by people who had a vision and turned it into a challenge. From Steve Jobs, the founder of Apple Computers, who took on the challenge of the mainframe with PCs to Bill Gates, the founder of Microsoft, who envisions the day when there will be a computer on every desk and in every home. SiS was founded in 1983 on this same shared vision.

The advancement of technology would be futile unless one can bring it to the target user. The SiS Mission is to bring technology closer to you. Innovation of products will be redundant unless it can work for you. SiS mission is to help you and let technology work for you. Improving the quality of life and products require constant communications between the creator, the manufacturer, Dealers or Resellers and end-users. SiS position is to be that link with Dealers or Resellers the big target orientation.

Our objective is to continue our leadership in the distribution of computer software, networks and peripherals by bringing the best returns on the investments for our

shareholders; achieving maximum market share for our principals; giving the best value for our customers' investments; and the best company for our staff.

Every challenge has been a triumph, and every triumph brings with it an even greater challenge. SiS will continue to expand its vision for the betterment of human life and to be the best company ever.

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PT. RAHAJASA MEDIA INTERNET (RADNET)

Line of Business : *ISP*

Company Description : PT. Rahajasa Media Internet, RADNET, established in November 1994 by Roy Rahajasa Yamin with a vision beyond the future, has a mission to become an internet service provider (**ISP**) for individuals and corporate purposes in Indonesia and the world.

In May 1995, the first internet service by RADNET was launched in Indonesia to mark the first step of its mission not only marking the beginning of RADNET's operation but also imprinted RADNET as the first internet provider company in Indonesia.

RADNET expands its mission to become the next generation qualified to serve telecommunication needs of a maturing and advancing society, from simple electronic mail service to multimedia which includes audio communication for the national as well as international market.

In close cooperation with PT. Telekomunikasi Indonesia (TELKOM) as the regional exchange and telecommunication provider and PT. Indosat as the international telecommunication carriers, RADNET has committed to serve not only the 220 million population of Indonesia with a total communication service, but also to serve the Asia Pacific region with an internet network. Based on the recent APJII data (Indonesian Internet Service Provider Association) there are 1,5 million subscribers and 16 million users in Indonesia. Upheld by communication and experienced business development experts, RADNET is determined to become a well planned telecommunication operator company for the future and beyond.

Research results indicate that RADNET is currently among the market leaders in Indonesia.

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PT. INDONET

Line of Business : *ISP*

Company Description : Indonet was founded in March 1994, officially offered its Internet access service in September 1994, and become the first commercial Internet Service Provider (ISP) in Indonesia.

In 1996, Indonet expanded its internet services in other major cities in Indonesia. Growing prudently, today Indonet exists in almost 40 cities across Indonesia, the largest nation wide coverage by a private owned ISP.

Indo.net leadership in internet services is proven by always becoming the first to provide innovative products need by the customers. In 1998, Indonet became one of the early member of GRIC, an international roaming consortium company that provides convenience and cost saving for our clients when accessing the Internet from overseas. In 2000, we become the first ISP to provide anti-virus, prepaid, and zone-pricing services. Anti-spam service will be added to our anti-virus service in the very near future - proofs our commitment to deliver customer satisfaction by proactively searching for innovative solutions.

Our decade-old of business voyage is not at all futile. Our growing base of customers is just the tip of the iceberg. We are aggressively moving forward to sustain our success in the industry.

In the end of 2002 we acquired the Internet assets of PT. MWeb Indonesia and the Data Center assets of PT. Global Hostnet. In 2003, Indonet took over PT. Sigma Pro Komunika, a graphic design company

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PT. APLIKANUSA LINTASARTA

Line of Business : *Data Communications*

Company Description : **2006**

- ▶ Launch new products VPN Ezy, Managed Service and Managed Security
- ▶ Provides Internet Broadband connection in more than 100 High Rise Buildings throughout Jakarta and several cities over Indonesia

2005

- ▶ Lintasarta participates at Aceh Tsunami disaster site by freeing up subscription for 16 companies based in Banda Aceh
- ▶ Deployment of Java Backbone with 45 Mbps capacity based on MPLS technology

2004

- ▶ Launch VPN MultiService with nationwide coverage
- ▶ Awarded ISO 9001 certification for Datacom Operational and Customer Services from SGS Yarsley International

2003

- ▶ Launch PEDULI (Pelayanan Terpadu Lintasarta - Lintasarta Integrated Services) program using tagline To Serve & Satisfy, include proactive monitoring in identifying customer network failure
- ▶ Development of Broadband Wireless Access (BWA)
- ▶ Development of Customer Relationship Management (CRM) as supporting application for Lintasarta business process
- ▶ Development Jatiluhur HUB as VSAT Backhub

2002

- ▶ PT. Aplikanusa Lintasarta becomes majority share holder of PT. Artajasa Pembayaran Elektronis (Artajasa)
- ▶ Launch VSAT IP, IP based satellite services
- ▶ MOU between Lintasarta with Lintasarta worker-union (SEKA-LA)
- ▶ Development of Wireless Local Loop (WLL) as an independent access provider

2001

- ▶ Regional Banks (BPD) with BIG banks joined ATM Bersama
- ▶ PT. Indosat Tbk by cross-ownership become majority shared holder in Lintasarta
- ▶ HIMBARA (Nation Bank Community) appoint Lintasarta

as provider of ATM gabungan (Joint ATM Provider)

- ▶ Launch Internet Wholesale Program to market Dial-up Internet on behalf of IdOLA

2000

- ▶ Success roll-over of Y2K
- ▶ Awarded ISO 9002 certificate for SDL, VSAT, dan Frame Relay from SGS Yarsley International
- ▶ Launch Lintasarta E-Commerce Payment Gateway
www.bayaronline.com
- ▶ MOU PT. Telkom Divisi Regional VII (Area Sulawesi) for SOPP (Online Payment System)

1999

- ▶ Launch CCG Cargo Community Service with Indonesia Air Cargo Club (ICAC)
- ▶ Launch Managed Service
- ▶ All Lintasarta product services ready for Y2K

1998

- ▶ Electronic Clearing System implemented for Central Bank
- ▶ MOU SOPP (Online Payment) with PT. Telkom Divisi Regional V (Area Jawa Timur)

1996

- ▶ Launch International Frame Relay Service with EQUANT

1995

- ▶ Awarded operational License No. KM.24/PB.103.MPPT-95 for Basic Telecom Service and License No. KM.25/PB.103/MPPT-95 for Non Basic Telecom Services.
- ▶ Launch IdOLA (Indonesia On-Line Access) Internet
- ▶ Launch JITU (Financial Information and Transaction Network)

1994

- ▶ Launch Lintasarta Wide Area Network (WAN)

1993

- ▶ Launch PIPU (Center for Money Market Information)

1992

- ▶ Launch Very Small Apperture Terminal (VSAT)
- ▶ Launch SIE (Electronic Information System)

1991

- ▶ Implementation LMB (Weekly Banking Reporting)
- ▶ MOU between PT. Indosat and SWIFT

1990

- ▶ Launch ATM-Bersama
- ▶ Implementation BPP Telekomunikasi
- ▶ MOU with PT. Telkom for Datacom Provider
- ▶ Launch SDL (Direct Connection Link) using DOV

1989

- ▶ Implementation of LBB (Monthly Banking Reporting)
- ▶ Implementation of SIK (Credit Information System)
- ▶ Implementation of Visa and Master Card Authorization System

1988

- ▶ Lintasarta founded on April

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Corporate Secretary**

PT. SIGMA CITRA CARAKA

Line of Business :

Company Description : 1987

Sigma was established by some professionals in banking and information technology. SCC was one of the two Business Partners chosen by IBM to sell hardwares to the local banks. Then it obtained the license to sell softwares of Midas Banking Center in England.

1989

When most larger local banks used imported softwares to support their daily operations, SCC developed a core-banking software, named AlphaBITS. This software accommodated the local requirements and was sold to 35 mid-size banks.

1997

Local banking industry suffered greatly due to the severe economic crisis. SCC formulated a temporary data center services -outsourcing - at low costs. In the following years, all banks were also forced to cut costs including spending on IT. Outsourcing became an important cost-effective services offered by SCC. Out of approximately 30 banks who used it as a temporary solution, 11 banks decided to continue to outsource their IT operations with SCC.

1998

Bali Camp, a member of the SIGMA group and a software development center in Pacung, Bali, started its operations supported by about 90 programmers to develop software for local and global markets.

2001

The rebirth of SCC as a global company. The number of employees increases from less than 100 in 1987 to 380 in 2001.

Feb 2001 Caatosee, a network corporation from Germany, joined SCC as strategic investor.

Apr 2001 IFC (International Finance Corporation), a member of the World Bank, approved its investment with SCC. It was its first IT investment in South East Asia.

Sep 2001 AlphaBITS, the software developed by SCC in 1989 and continuously being improved, received Merit Award for the best industrial application at the Asia Pacific ICT Award 2001. It was the first time Indonesia participated in the event. All participants came from 11 different countries.

2005

There were changes in Caatosee ownerships, therefore Sigma has decided to terminate their partnerships.

2006

The partnership with Caatosee for the past five years (since 2001) was finally terminated by Sigma through SIAC (Singapore International Arbitration Center).

2007

PT Telekomunikasi Indonesia, the Indonesian largest information communication and network company, that's also known as Telkom, declared as Sigma's strategic partner.

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PT. INDOSAT MEGA MEDIA (IM2)

Line of Business : *ISP*

Company Description : INDOSATM2 is the Internet, Multimedia and other IP based Services Provider. Those kind of services such as: High Speed / Dedicated Internet, Dial up Internet, TV Cable, VPN (Virtual Private Network), Hosting and Collocation, VoIP (Voice over Internet Protocol), B2B and B2C E-Commerce.

IndosatM2 is fully subsidiary company of PT. Indosat (The Telecommunication Service Provider in Indonesia), starting to operate at year 2000 and giving the services for company, organization and personal / residential in Indonesia, supported by a highest capacity network which was connected to the Global Internet.

1996

- PT Indosat Mega Media (IndosatM2) established fully owned by PT Indosat the leading International telecommunication operator in Indonesia
- PT IndosatM2 sets up a subsidiary company named PT. Menara Jakarta to built the most sophisticated multimedia building at Kemayoran area, Jakarta.

1997

- Set up a subsidiary company PT Metra, to operate pay TV business
- Set up a subsidiary company PT Yasawirya Indah Mega Media, collaboration with TMII (Taman Mini Indonesia Indah) and YTC (production house company) to run entertainment business at TMII.

2000

- IndosatM2 started to operate pay tv with internet via tv cable at Kelapa Gading area, with head office at Gedung Sarana Jaya, 4 floor, Jl. Budi Kemuliaan No.1 , Central Jakarta.
- Start joint marketing to sell internet for Kabel Vision subscriber.

2001

- PT Indosat hand over Indosatnet business to IndosatM2, and IndosatM2 became the biggest ISP (Internet Service Provider) and INP (Internet Network Provider) operator in Indonesia.

2002

- Deployment cable TV network with partners at

several big cities : Bali, Surabaya, Yogyakarta and Bandung

- Development 3.3 Ghz radio acces for local link to support Indosatnet dedicated service
- Launching IM2 Link (IP-VPN), 5 November 2002, IndosatM2 became the first IP-VPN service provider in Indonesia
- 31 Desember 2002 Indosatcom merger with IndosatM2. and IndosatM2 operated B2B e-commerce and also had new subsidiary company PT Mediagate Indonesia

2003

- Divestment PT Metra dan PT Menara Jakarta
- Launching national access number for internet dialup 080988001, and Indosatnet dialup could be access from 180 cities Indonesia
- Launching IM2 Indosatnet mobile instant collaboration with Satelindo. And Indosatnet could be access via cellular phone of Satelindo's subscribers.
- Launching IM2 Indosatnet Power Surf, the new feature to accelerate internet browsing activities especially for dialup customer.
- Trial of VOIP (telephone via internet) use tv cable network.

2004

- Indosat M2 and BtN (Beyond the Network) signed a cooperation agreement on implementing International IPVPN which based on MPLS (Multi Protocol Label Switching). This expand IM2 Link service not only in South East Asia, but also to China, Japan, Korea, Australia, and even Europe and South America
- IM2 Launched IM2 Indosatnet new tariff, IM2 Prepaid Card, and IM2 Hotspot on August 14th&15th at Cilandak Town Square South Jakarta
- Indosat M2 officially becomes the 19th member of Wireless Broadband Alliance (WBA)
- For the second time, IM2 was again awarded the Indonesian Customer Satisfaction Award (ICSA) on September 31st, 2004

2005

- Launching of Surf2Win Lottery Promotion as the first IM2 national promotion.
- Launching of Internet Dedicated with DVB-RCS technology and satellite for remote area.
- IndosatM2 launched the biggest Hotspot Location in Indonesia located in Cihampelas Walk (Ciwalk), a mall with open air concept in 3,5 hectare area.

IndosatM2 won Call Centre Award 2006 for Service Excellence by Centre from Customer Satisfaction & Loyalty (CCSL).

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PT. SATATA NEKA TAMA (SATNET)

Line of Business : SAT

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Staff Marketing

PT. CITRA SARI MAKMUR

Line of Business :

Company Description : PT. Citra Sari Makmur ("CSM") is a company founded in 1987 by Subagio Wirjoatmodjo and established under the Law of the Republic of Indonesia. On May 7, 1993, the Company changed its status into a joint venture company between Subagio Wirjoatmodjo (51.05%) and Bell Atlantic Indonesia, USA (48.95%). Later on by November 8, 1996, PT. Telekomunikasi Indonesia Tbk. (the Indonesian Incumbent Carrier / Operator) participated as a shareholder of the company. The prevailing shareholder's composition is as follow:

PT Tigatra Media / Subagio Wirjoatmodjo : 38.29 %
Media Trio (L) Inc. a wholly own subsidiary of PT Tigatra Media : 36.71 %
PT Telekomunikasi Indonesia, Tbk. : 25.00 %

CSM is a telecommunication public network service provider established in Indonesia. Operating License was awarded on January 16, 1989 by the Department of Tourism Post & Telecommunication of the Republic of Indonesia. CSM is the first Satellite/VSAT public service provider in Indonesia as well as in Asia. Commercial Operation was started on early 1990.

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PT. INDONESIA COMNET PLUS (ICON+)

Line of Business :

Company Description :

As a subsidiary of PT PLN (Persero), the biggest electricity company in Indonesia, ICON+ has the responsibility to commercialize PLN idle capacity Fiber Optic Network assets which extend for more than 4000 km in Java and Bali through PLN Right of Ways (RoW). This network was originally used as PLN telecommunication infrastructure and data communication since 1994.

Technological development has proven that Fiber Optic Network possesses capacious bandwidth, enabling the delivery of vast amount of data, voice and even images in light wave speed. Thus far, Fiber Optic is the best innovation and solution for the recent expeditious growth in telecommunication and information technology industries.

By utilizing and developing Fiber Optics idle capacity, presented in a variety of sophisticated products and services, ICON+ has proven its contribution in improving PLN corporate value and as well as shown its credibility as one of the prominent telecommunication companies within Indonesian telecommunication industry in only 3 years after its initiation.

Currently ICON+ has become a trusted partner for major Corporations, such as PLN (with its 32 million Customers), PT. TELKOM, INDOSAT Group, Bank Mandiri, Bank BRI, as well as several other Corporations.

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PT. NATRINDO TELEPON SELULAR (AXIS)

Line of Business : *GSM*

Company Description : PT Natrindo Telepon Seluler, as the holder of registered trademark of AXIS, is a national GSM and 3G cellular service provider in Indonesia, offering innovative and affordable wireless communications services within its service areas. The company began operations in Java and Sumatra, and is rapidly expanding its 2G and 3G networks to major market and population centers throughout the archipelago.

The AXIS brand and logo is a symbol of progressiveness and change. Our goal is for subscribers to enjoy the full benefit of mobile communications services, which will enrich the way they work and play.

AXIS is supported by two prominent operators in Asia: Saudi Telecom Company, the national telecommunications service provider in the Kingdom of Saudi Arabia; and Maxis Communications Berhad, the largest mobile services provider in Malaysia. These two major investors are committed to the full development of the Indonesian telecommunications sector.

At AXIS we believe that it is not just "what we do" that is important, but also "how we do it." We always aim to carry out our activities responsibly and have fun doing so. Wherever we are, we feel an obligation to do business with integrity, as expressed in our Code of Conduct and corporate values.

AXIS is proud to be a responsible corporate citizen. Our corporate social responsibility (CSR) activities embrace all stakeholders, involving local communities and societies. We are committed to play our role to enhance the lives of those that we are involved with, and to support the Indonesian government's telecommunications objectives.

AXIS currently employs over 400 professionals nationwide, led by a team of experience professionals. The company aspires to be an exciting and dynamic organization. It provides a unique work environment that enables young professionals to develop themselves within a corporate culture that promotes passion, inspiration, accountability, speed, and motivation.

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PT. HUTCHISON CP TELECOMMUNICATION

Line of Business :

Company Description : Hutchison Telecommunications International Limited ('Hutchison Telecom') is a leading global provider of telecommunications services. We currently offer mobile and fixed-line telecommunication services in Hong Kong, and operate mobile telecommunications services in Macau, Israel, Indonesia, Vietnam, Sri Lanka, Ghana and Thailand. We were the first provider of 3G mobile services in Hong Kong and Israel and operates brands including **Hutch, 3** and **orange**[™].

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www.three.co.id

PT. NTT INDONESIA

Line of Business :

Company Description :

Although NTT Indonesia (NTTI) was launched as recently as 2000, the company has inherited the long legacy of the NTT Jakarta Representative Office and NTT's joint venture with the Lyman Group (started in 1974 and 1990, respectively). As well as taking over existing operations in system integration and Arcstar Global Network Services support, NTTI has introduced NTT Communications' ISP and data-center services.

As a result of Indonesia's Telecommunications Law of 1999, telecom service providers are now competing in the fields of Internet and broadband networks, as well as switched services via the two incumbent operators, TELKOM (domestic) and INDOSAT (international). Network provider licenses were allocated to selected operators in 2000.

At present, the ability of providers to offer services is limited by problems with the availability, quality, reliability and pricing of local access lines. In the case of international data networks, for example, Indonesian-side costs usually exceed non-Indonesian costs due to the domestic monopoly. Accordingly, wireless local loops offer a popular solution for local access, because of their competitive pricing, ready availability and fast deployment.

Meanwhile, new opportunities are emerging as large corporations and nationwide operators introduce applications incorporating enterprise resource planning (ERP), supply chain management (SCM) and customer relationship management (CRM). These bandwidth-intensive applications and operations cannot be delivered with wireless network solutions.

Due to the high price of legacy networks, some companies are considering IP migration. IP virtual private networks (IP-VPNs), for example, are rapidly gaining acceptance as a reasonable solution balancing cost and security.

Against this background, NTTI is vigorously pursuing opportunities to assist customers with their local access and network requirements. In particular, it is focusing on seamless networks and one-stop services, which offer many advantages to multinational customers. As a result, NTTI, a non-carrier, is placing an increasingly high priority on developing the best possible solutions through effective coordination with other network/service providers.

PT. ASTRA GRAPHIA, TBK

Line of Business :

Company Description :

Astragraphia started its journey in 1971 as a Xerox Division of PT Astra International engaging in the exclusive marketing and after sales services of xerox photocopy machines throughout Indonesia. In line with the rapid business growth, in 1976 the Xerox Division separated itself from [PT Astra International](#) and became an independent company, PT Astra Graphia.

In the framework of building a solid platform for its business development, in 1989 Astragraphia became a public company by listing its shares on the Jakarta Stock Exchange and Surabaya Stock Exchange. Until 31 December 2005 the amount of Astragraphia shares totaled 1.348.780.500 shares with the following composition :

Currently, entering its 30th year as an independent company, Astragraphia focuses on the Document Solution business with [Fuji Xerox Co. Ltd.](#), as its main principal, a global expert document company with head office in Japan. The Document Solution business does not only comprise the photocopy machine business, but has meanwhile transformed alongside the rapid growth of the IT development to emerge as an IT-Based Document Solution Provider. Its function scope expanded too, starting with document input (creating, scanning, merging, editing), document management (sharing, archiving, distributing, routing) to document output (printing, faxing, copying, e-mailing, web viewing) with various configurations.

Astragraphia has divided Document Solution into four main business areas, namely: Office Product Business, Production System Business, Printer Channel Business and Services Business. The division of those businesses is based on the type of hardware and services offered.

Astragraphia underlines providing enhanced values to customers, instead of just selling hardware. This fact is supported by developing the Valued Services and Solutions (VSS) methods in 2004, which is a work efficiency and effectiveness enhancing oriented marketing approach for the customers. The VSS methods starts with an assessment process prior to establishing the document management design for a company. When it has been approved by the customer it is followed by the implementation stage or installation of the solution, followed by an evaluation whether the system is appropriate and achieves productivity expected, and finally the improvement stage if any is required.

Astragraphia continues to strive to provide unsurpassed service quality to its customers by expanding its scope throughout Indonesia and other neighboring regions, such as Timor Leste.

Up to the end of 2005, Astragraphia managed 19 branch offices and 53 service points spread throughout the country. In addition to its own distribution network, Astragraphia also conducts sales and provides services through dealers and resellers who are strategically spread all over Indonesia.

To strengthen Astragraphia's position in the promoting IT market in Indonesia, penetration is conducted through PT SCS Astragraphia and 51% shares owned by Singapore Computer System Limited (SCS). Fortified by its competence and experience over almost 23 years in the IT business (previously through the IT solution Business unit), SAT has emerged as one of the top three companies in the field of integrated IT Solution Business in Indonesia. In fact, presently SAT possesses the platform to access international markets already penetrated by SCS regionally.

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PT. SEJAHTERA GLOBALINDO (INFOASIA)

Line of Business :

Company Description :

PT Sejahtera Globalindo is a company under Infoasia Group, incorporated in September 1995. It concentrates on telecommunications and the Internet. Early in 1996, PT Sejahtera Globalindo received a license from the Minister of Post and Telecommunications of the Republic of Indonesia to be one of the first commercial Internet Service Providers, offering Internet services to the public and corporations in Indonesia.

This implies that news and communications access to smooth the passage of the Indonesian economy into the global economy will require a global communications system able to transfer news faster than satellites (155 Mscs) through the superhighway of the Internet.

In line with the Group commitment to become a global company and to be fully aware of the great market potential of the needs for economy players in Indonesia in accessing the Internet, and of the impossibility of denying economic players all over the world access to the network of the world superhighway through the Internet, PT Sejahtera Globalindo has to ensure that it will be one of the main players in the Internet Network.

Therefore, we see a tremendous opportunity for growth within our Internet company by combining the strength that we possess in terms of technology, market coverage and penetration and infrastructure, by integrating these together to become one solid strength as a group of companies integrating information, Information Technology and Telecommunications, while giving maximum benefits to our customers, shareholders, management and employees. In 2004, we can provide internet access through our own network in 17 major cities in Indonesia.

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PT. PATRA TELEKOMUNIKASI (PATRAKOM)

Line of Business :

Company Description : PT. Patra Telekomunikasi Indonesia or Patrakom is a telecommunication network service provider that has been continuously growing in this global information era. Patrakom is always improving itself toward resulting the best products as to reach its customers total satisfaction.

Supported by a national scale head office, an efficient infrastructure technology and competent human resources that understand specifically the needs of its customers, Patrakom keeps trying to gives significant contribution in solving the telecommunication networking problems.

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PT. MORA TELEMATIKA INDONESIA (MORATEL)

Line of Business :**Company Description :**

PT Mora Telematika Indonesia (Moratelindo) is

incorporated in 1999 as Internet Service Provider. Now, Moratelindo has been expanding its business-portfolio as the provider of International traffic, Calling Card, Call Center Services, Domestic & International Leased Line and Backbone.

As young-professional driven company, Moratelindo develops and operates innovative business system of telecommunication and information technology. Through diversifications of its portfolio - in the period of 2004-2005- Moratel has doubled its revenue. Leased Line services obligated more than 50% of the revenue. This portfolio focus mainly on wholesale carrier-to-carrier market segment.

In-line of this development, Moratelindo plans and is starting in year 2007 with the roll-out of domestic and international fiber-optic and microwave based network. This, to sustain the market-position of Moratelindo as the fourth biggest backbone provider in Indonesia. In addition, Moratelindo has the ambition to expand its business into retail and international market.

The strength of Moratelindo in the market are its cost efficiency, flexibility, quality and time-to-market. And the availability of the Moratelindo resources in helping and to support the customers with the best solution.

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PT. DWI TUNGGAL PUTRA (DTPNET)

Line of Business :

Company Description :

DTPNet is a subsidiary of PT Dwi Tunggal Putra, a national licensed facility and service based operator that has been in the communication business for more than 30 years. Since the year of 2000, we have developed DTPNet which is an International Network Provider (NAP) via satellite and terrestrial backbone to most of the ISP and corporations in Indonesia.

Current infrastructure with three large teleports at operation center in Cyber Building, linking our customer to Internet with three different satellites down at USA and Asia guarantee uninterruptible network services. Customer's network are monitored and supported 24 hours 7 days whole year by our responsive Network Operation Officers.

DTPNet Point of Presences (POPs) currently spanning throughout the Nations, from west to east of Indonesia. As the pioneer in Network Access Point (NAP) for Internet in Indonesia and winner of PanAmSat 2004 Operational Excellence Award, we bring you the advanced technology with state of the art service satisfaction.

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PT. TOTAL INFO KHARISMA (CENTRAL ONLINE)

Line of Business :

Company Description :

PT. Total Info Kharisma adalah perusahaan penyedia jasa internet (internet service provider) dengan nama CENTRAL ONLINE serta penyedia jasa VoIP dengan nama Kartu Cool. Kami berdiri sejak tahun 1997 untuk memberikan seluruh layanan berbasis internet baik akses internet maupun jasa nilai tambah (value added) baik kepada kalangan perusahaan maupun perorangan. Sejak awal berdiri kami didukung penuh oleh [PT. Centralindo Pancasakti](#) sebagai Holding Company yang juga bergerak pada jasa dan industri telekomunikasi.

Sebagai penyedia jasa internet, CENTRAL ONLINE menyediakan layanan akses internet baik melalui kabel maupun wireless. selain itu CENTRAL ONLINE juga menyediakan jasa :

- Pembangunan dan penempatan aplikasi dan situs web (web application & hosting)
- Outsourcing pembangunan dan pemeliharaan jaringan lokal (LAN development)
- Penempatan server (server colocation)
- Layanan Virtual Private Network (VPN)
- Jasa telekomunikasi berbasis suara melalui pemanfaatan teknologi VOIP.

Saat ini CENTRAL ONLINE memiliki lebih dari satu backbone internasional yang terhubung langsung baik dengan jaringan Fibre Optic maupun Satellite yang berjalan secara redundant. Sementara untuk backbone domestik, CENTRAL ONLINE juga telah terkoneksi langsung dengan jaringan Indonesia Internet Exchange (IIX).

Dengan berbekal pada tersedianya perangkat yang berkualitas dari vendor-vendor terkemuka dan disertai juga dengan tersedianya sumber daya manusia yang berkualitas dan trampil dalam bidangnya maka CENTRAL ONLINE dengan mantap mampu memberikan komitmen tinggi akan kualitas layanan, baik layanan pra pembelian maupun pasca pembelian bagi seluruh pelanggan-pelanggannya.

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PT. INFOKOM ELEKTRINDO

Line of Business :

Company Description :

PT. INFOKOM ELEKTRINDO, known as **INFOKOMELEKTRINDO**, was established on May 1, 1998. In the beginning, **INFOKOMELEKTRINDO** served VSAT services in the field of oil, mining, and gas industry. Following that, **INFOKOMELEKTRINDO** also developed internet, wireless, and networking services in financial, government and manufacturing industry.

Driven by the fast growing of Information Technology market and increasing customer complexities, **INFOKOMELEKTRINDO** has re-positioned itself as an ICTO (Information, Communication, Technology & Operation) provider with various services using the most effective & efficient technologies for corporate market. Our service offerings include: Telecommunication Network, IT Outsourcing Services, Multimedia Value Added Services, and Business Process Outsourcing Services.

InfokomElektrindo has a complete portfolio range of ICTO services from providing communication solution, application deployment to managing overall communication & IT operation.

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PT. MULTI KONTROL NUSANTARA

Line of Business :

Company Description : **1984**

PT Multi Kontrol Nusantara was established as a subsidiary company for Bakrie Brothers. In its early years, MKN ventures in the field of professional electronics equipments, designing and manufacturing telephones and teleprinter for retail and institutions.

1985

MKN's teleprinter product MKN-8400 was awarded Best Product by the Directorate General of Post and Telecommunication of Indonesia. The product was widely used in government institutions and banks.

1988

MKN received an UPAKARTI award from the government for its pioneering achievement in the local office automation industry. In the same year, the company recorded a 60% market share in the teleprinter market.

1989

The company initiated efforts to expand its role in the telecommunication industry. Preparing technological expertise and the capital needed to take new initiatives in the industry.

1990

A subcontracting deal from state telephone company PT Telkom for a Build, Operate, Transfer (BOT) project phase 1, in the one year project, MKN successfully deployed 22,000 telephone lines for Jakarta area.

1991

The successful implementation of BOT project 1 earned MKN the deal for project BOT 2 to deploy 65,000 lines in Jakarta.

1992

Telkom entrusted MKN with BOT project 3, this time deploying more than 120 thousand lines in Surabaya, Bandung and Jakarta. MKN also represented BB in a research project with PT Telkom, developing an Advance Rural Telecommunication System (ARTS) in Petaluma,

California. Thus, the formation of another Bakrie subsidiary, the Nusantara Communications Inc (NCI).

1993

With a vision to expand Indonesia's telecommunication industry, MKN contributes to the establishment of Ratelindo, the first fixed-wireless telecommunication provider in Indonesia.

1994

MKN, PT Nusantara Communications Inc and PT Ratelindo was joined into one holding company in charge of Bakrie's communication-related businesses, Bakrie Communication Corporation (BCC).

1997

MKN supports technical and logistical needs in Uzbektelekom International A.O (Uzi), in which the result of MKN's ambitious project –ARTS – was implemented.

1998

The massive economical crisis which hits Indonesia adversely affects MKN's ability to finance its big-capital businesses, forcing it to transfer rights on several key projects.

2002

In a move to return business' efficiency and effectiveness, the company restructured and resized its whole operations. Focusing in system integration and infrastructure related projects, the company decided to release its manufacturing division.

2004

Reviving from crisis effect, Bakrie Brothers as the primary holding company of MKN perform a business feasibility analysis and decided to revive MKN by assigning promising leaders from its headquarters to help lead the company to advance.

2005

Under the new leadership, MKN realigned its vision and strategy to focus on a total service solution for telecommunication needs. The year was wisely spent to ensure that MKN will be able to provide the services efficiently, effectively according to clients' needs. All the while ensuring that MKN has the financial and partnership to continue its service.

2006

With solid financial support, effective and efficient operations, MKN managed to record a row of projects to fuel up its movement in the telecommunication industry. With solid progress, the company locked up a substantial operation and maintenance deal with mining giant Kaltim Prima Coal (KPC) which highlights the company's focus to act as a primary telecommunication player in the mining industry.

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